



Blade Stock Order Program

Program Dates: January 24, 2011 through May 20, 2011

Order Quantities: There are two different qualifying minimum order quantities, each based on a single order purchase.

PROGRAM:	A	B
MINIMUM ORDER:	250 blades +	50-249 blades
TRADE DISCOUNT:	30%	30%
CASH DISCOUNT:	5%	2%
PAYMENT TERMS:	90 days	60 days

FREIGHT:

- Add 10% Back Freight to orders less than 50 blades
- All shipments out of Beaverton Warehouse
- Within 15 days of notification, dealers are asked to either will call their order, or arrange for shipment by their preferred carrier.
- All non-stocking blades will have freight from factory warehouse

Howard Blade Prices 2010-2011

Blade # Left	Blade # Right	Description	GID List Price	Regular Dealer Price	Quantity 50-249 Price Break	Quantity 250+ Blades Price Break
3900	3901	E,HE,ST,HA,HR20,HR30,HR31,HR36	\$6.62	\$4.63	\$4.54	\$4.40
9941	9942	J,HJ,HN,Rotacadet,HR3,200	\$6.62	\$4.63	\$4.54	\$4.40
9900	9901	P, HA,HK,HR8,HR9,HR10,HR15,HR16,HR20,400	\$6.44	\$4.51	\$4.42	\$4.29
9862	9863	K,S,M,HR40,HR41,HR43,600,700X	\$11.30	\$7.91	\$7.75	\$7.52
9948	9949	HR20,E,HE,A,ST,H,HR30,HR31,HR35,HR36	\$6.62	\$4.63	\$4.54	\$4.40
9950	9951	K,S,M,HR40,HR41,HR42,HR43	\$11.30	\$7.91	\$7.75	\$7.52
9953	9954	P, HA,HK,GEM,HR8,HR9,HR10,HR15,HR16,HR20	\$6.44	\$4.51	\$4.42	\$4.29
9981	9982	K,S,M, HR40,HR41,HR43	\$			
103903	103904	R500 Series	\$6.62	\$4.63	\$4.54	\$4.40
106138	106139	HR4	\$6.15	\$4.31	\$4.22	\$4.10
653828	653829	HR50,HR60,ROTALABOUR	\$11.05	\$7.74	\$7.58	\$7.35
665149	665150	HR7,HR7HD,HR12,300	\$5.43	\$3.80	\$3.73	\$3.61
762719	762720	HR50,HR60,700,800	\$11.67	\$8.20	\$8.01	\$7.79

All stocking blades shipped out of our Beaverton Warehouse
 ALL HOWARD BLADES ARE OEM PRODUCT
 **Non-Stocking items will be ordered from Howard USA plus freight from Howard Warehouse